



NA Media  
 Franchise Revenue in Excess of Euro 100k  
 Weekly Change (from Apr 02 to Apr 09)

Dates: AOL - Time Warner Entertainment - IPO (0026172)  
 AOL - Time Warner - CONFIDENTIAL (1H 03) (0030719)  
 AOL/Walsh - acq. (Ircg for Qwest/Dex/Phase II) Phase 2 (0028862)  
 AOL/Walsh - acq. (Ircg for Qwest/Dex/Phase II) Phase 3 (0031143)  
 Clear Channel Communications - \$3bn ref 921 03 (0031143)

Comments	Pipeline				Comments
	Actual	Mar	Apr	May	
Pipeline added	0	0	0	0	158
Pipeline added	0	0	0	0	158
Pipeline added	0	0	0	0	0.886
Pipeline added	0	0	0	0	0

Comments	Pipeline				Comments
	Actual	Mar	Apr	May	
Comments	0	0	0	0	158
Comments	0	0	0	0	158
Comments	0	0	0	0	0.886
Comments	0	0	0	0	0

**NA Media**  
**2003 Revenue vs 2003 Plan / 2002 Actuals**  
 Euro 000's

Regional View	Europe	Americas	Asia Pacific	Global Elimin	Total
2002 Actual		88,552			88,952
2003 YTD		54,317			54,317
2003 Plan		105,000			105,000

Product View	M&A	Other Advisory	Total Advisory	Total Debt *	Total Equity	IG Bonds	Other **	Total
2002 Actual	23,370		23,370	32,562	31,362	2,856	(1,199)	88,952
2003 YTD	3,347		3,347	56,783	35	292	(440)	54,317
2003 Plan	20,000		20,000	40,000	25,000	20,000	-	105,000

\* Total Debt includes IG Loan Fees, ABI, HY Bonds, Lev Loan Fees and Project Finance

\*\* Other includes Other Global Markets and Principal Investing

NA Media  
Client Revenue by Product - Americas  
March 2003 YTD  
Euros ('000's)

	Acquisition Advisory	Divestiture Advisory	Bonds* Corporate High Yield	Fairness Opinion	Bonds* Corporate Bank Debt	Senior Bank Debt	Bonds* Corporate Bank Debt	Private Placement Equity	Corporate Lending Contracts	Strategic Investmen t Grade	* Loan Rev per GCIX	* Derivatives per GCIX	Total Revenue	Tier
EchoStar Communications Corp	1,389	-	-	-	16,408	8,829	-	-	-	-	26,626	-	26,626	26,626
RH Donnelley Corp	-	-	-	-	7,487	5,011	-	-	-	-	12,497	-	12,497	12,497
General Motors Corporation	-	-	-	-	4,612	6,465	-	-	-	-	11,077	-	11,077	11,077
Allbritton Communications Co	-	-	-	-	1,472	-	-	-	-	-	2,074	-	2,074	2,074
ACME Communications Inc	-	-	-	-	-	-	-	-	-	-	923	-	923	923
Tribune Company	-	-	-	-	324	-	-	-	-	-	433	-	433	433
Thomas H Lee Partners	-	-	-	-	232	-	-	-	-	-	324	-	324	324
Hicks Muse Tate & Furst Inc	-	-	-	-	-	-	-	-	-	-	232	-	232	232
Comcast Corporation	-	-	-	-	33	-	-	-	-	-	207	-	207	207
Gray Television Inc	-	-	-	-	-	-	-	-	-	-	103	-	103	103
Clear Channel Communications Inc	-	-	-	-	-	-	-	-	-	-	86	-	86	86
Sinclair Broadcast Group Inc	-	-	-	-	40	-	-	-	-	-	40	-	40	40
iVillage Inc	-	-	-	-	-	-	-	-	-	-	(6)	-	(6)	(6)
Mediahutton Inc	-	-	-	-	-	-	-	(30)	-	-	(30)	-	(30)	(30)
AOL Time Warner Inc	-	-	-	-	-	-	-	-	-	-	(32)	-	(32)	(32)
Viacom Inc	-	-	-	-	-	-	-	-	-	-	(108)	-	(108)	(108)
Cartel Group (The)	-	-	-	-	-	(130)	-	-	-	-	(130)	-	(130)	(130)
								54,317			54,317		54,317	54,317

\* Note GCIX Revenue on a two month lag

NA Media  
 Client Revenue by Product  
 March 2003 MTD  
 Euros ('000's)

Client	Divestiture Advisory	Bonds- Corporate High Yield	Senior Bank Debt	Private Placement- Equity	Bonds-Corp. Investment Grade	Corporate Finance Revenue	Derivatives per GCIX	Total Revenue	Tier
General Motors Corporation	-	-	6,465	-	-	6,465	6,465	6,465	344
ACME Communications Inc	344	-	-	-	-	344	344	344	324
Thomas H Lee Partners	-	-	324	-	-	324	324	324	124
RH Donnelley Corp	-	78	46	-	-	124	124	124	70
Comcast Corporation	-	-	-	-	-	-	-	-	33
Gray Television Inc	-	33	-	-	-	-	-	-	33
iVillage Inc	-	-	-	-	(2)	-	(2)	(2)	(2)
Sinclair Broadcast Group Inc	-	(59)	-	-	-	(59)	(59)	(59)	7,300
									7,300

FRANCHISE - REVENUE & PIPELINE SUMMARY  
AS OF 09-APR-2003  
EUROS IN 000'S  
GLOBAL MEDIA (1)

PRODUCT	Mar Franchise Revenue	YTD(Mar) Franchise Revenue	Prior YTD Franchise Revenue	B/W PRIOR YTD Franchise Revenue	Apr Franchise Revenue	Balance Of Current Year Thru 12/31 Pipeline	Bal Of Cur Year Probability Weighted Pipeline	2003 Full Year Forecast	Future Year Pipeline Weighted(2)	
									2003 Full Year Plan	BIW 2003 Full Year Plan
M&A	1,214	4,217	18,908	(14,691)	-	6,386	11,113	35,000	30	15
Other Advisory	1,214	4,217	18,908	(14,691)	-	60	30	(23,867)	30	15
Total Advisory						43,782	6,926	11,143		
ABL Origination	-	34,553	10,094	24,459	-	9,164	1,730	32,000	4,283	-
HYCM	52	34,553	10,094	24,459	-	5,611	1,403	23,060	8,080	-
Loan Syndications	7,633	21,686	6,727	15,931	-	-	-	-	-	-
Project Finance	-	-	-	-	-	-	-	-	-	-
Leveraged Portfolio Revenue	-	-	-	-	-	-	-	-	-	-
Real Estate Investment Banking	-	-	-	-	-	-	-	-	-	-
Total Debt Products	7,685	56,211	15,821	40,390	-	14,775	3,133	59,344	9,344	-
Equity Underwriting	118	473	7,564	(7,122)	-	68,567	28,016	28,438	65,000	(35,562)
Private Placement-Equity	(2)	(6)	(1)	(5)	-	-	(6)	-	(6)	-
Structured Equity/Transactions Group	116	417	7,543	(7,126)	-	88,567	28,016	28,433	65,000	(38,567)
Total Equity	-	-	-	-	-	-	-	-	-	-
Capital Benefit / Treasury Allocation	-	-	-	-	-	-	-	-	-	-
Other Global Markets	-	-	-	-	-	-	-	-	-	-
GM DCM JV	70	282	1,127	(835)	-	21,040	10,520	10,812	-	10,812
Legacy PF / Telecom / LA Portfolio - NIM	-	(140)	(362)	222	-	-	-	-	-	-
Principal Investing / PE Exceptions / Other	70	152	765	(613)	-	21,040	10,520	(140)	-	(140)
Total Legacy Portfolios / Cross Selling / Other	9,085	60,897	43,037	17,260	-	174,163	48,694	109,531	180,000	(70,409)
Total Corporate Finance Product									30	15

## Notes:

- 1) Deals are included within the group on the basis of senior banker involvement per client manager for booked deals and pipeline deals
- 2) Balance of Pipeline includes all future years

FRANCHISE - REVENUE BY DEAL  
AS OF 09-APR-2003  
EUROS IN 000's  
GLOBAL MEDIA

PRODUCT	DEAL	Franchise Revenue Mar	Franchise Revenue YTD(Mar)	Franchise Revenue Apr	Other Coverage Groups
Acme Communications - general advisory (D006356)					None
Allbritton Communications - General Advisory (News Ch 8) (D020686)	344	923	-	NA Lev Fin	
Boosey & Hawkes - divastiture advisory/defence & refinancing / Bronze (D015359)	870	602	-	EUR RESTR, UK	
EchoStar - acqn advisory and financing (GM - HE) (D014601)	-	870	-	NA FIN SPO, NA Lev Fin	
Tribune Co - general advisory (radio assets) (D002234)	-	1,389	-	None	
<b>Total M&amp;A</b>		1,214	4,217	-	None
<b>Total Advisory</b>		1,214	4,217	-	
Allbritton Communications - HY Offering (1Q03) (D030214)			1,472		
Carlyle/Weish- acq fnccg for Qwest Dex East (Phase 1) / Phase I (D023503)	-	-	(130)	-	NA Lev Fin
DirectTV - bank/HY financing (1Q 03) (D030500)	-	-	4,612	-	NA FIN SPO, NA Lev Fin
EchoStar - acqn advisory and financing (GM - HE) (D014601)	-	-	16,408	-	NA Lev Fin
Gray Television - HY offering (4Q 02) (D025884)	-	33	33	-	NA FIN SPO, NA Lev Fin
RH Donnelley - acq financing for Sprint Yellow Pages (D025434)	33	78	7,487	-	NA Lev Fin
Sinclair Broadcast Group - HY offering (4Q 02) (D026013)	78	(59)	40	-	NA Lev Fin
TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	-	4,630	-	None	
<b>Total HYCM</b>		52	34,553	-	EUR SPON, NA FIN SPO, NA Lev Fin
BSkyB - GBP800m revolving credit facility for refinancing (D025788)					
DirectTV - bank/HY financing (1Q 03) (D030500)	797	797	-	UK	
EchoStar - acqn advisory and financing (GM - HE) (D014601)	6,465	6,465	-	NA Lev Fin	
Lin TV - bank financing (1Q 03) (D030158)	-	-	8,229	-	NA FIN SPO, NA Lev Fin
RH Donnelley - acq financing for Sprint Yellow Pages (D025434)	-	46	232	-	NA FIN SPO
TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	324	324	5,011	-	EUR MEDIA, EUR SPON, EURLEVFIN
<b>Total Loan Syndications</b>		7,633	21,658	-	EUR SPON, EURLEVFIN, NA CON, NA
<b>Total Debt Products</b>		7,685	56,211	-	
Gray Television - bank/equity financing (4Q 02) (D022657)					
MediaNation - Sponsoring Agreement (D027084)	-	-	70	-	NA Lev Fin
SES Global - €700-1bn IPO - Project Gerard2 / Gerard2 (D013535)	-	(30)	-	-	ASIA SPON, CHINA
Vivendi Universal - mandatory convertible bond (D026623)	118	74	-	-	FRANCE
<b>Total Equity Underwriting</b>		118	308	-	None
Village mtm (M1575)		(2)	(6)	-	
<b>Total Private Placement-Equity</b>		(2)	(6)	-	None

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FRANCHISE - REVENUE BY DEAL  
AS OF: 09-APR-2003  
EUROS IN 000'S  
GLOBAL MEDIA

PRODUCT DEAL	Franchise Revenue		Franchise Revenue Apr	Other Coverage Groups
	Franchise Revenue Mar	Franchise Revenue YTD(Mar)		
Total Equity	116	417	-	-
Clear Channel - IG Bond (M5002)	-	86	-	-
Comcast Corp - IG offering (1Q 03) (D026353)	70	207	-	None
Total GM DCM JV	70	292	-	None
AOL Time Warner - Strategic Lending Contract (M4545)	-	(32)	-	-
Infinity Broadcasting - Strategic Lending Contract (M2221)	-	(108)	-	None
Total Principal Investing / PE Exceptions / Other	-	(140)	-	None
Total Legacy Portfolios / Gross Selling / Other	70	152	-	-
Total Corporate Finance Product	9,085	60,997	-	-

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FRANCHISE - PIPELINE BY DEAL  
AS OF: 19 APR 2008  
EUROS IN 000'S  
GLOBAL MEDIA

PRODUCT	DEAL	Franchise Value							Franchise Revenue Total	Probability Weighted Pipeline
		PROBABILITY	Apr	May	Jun	Jul	Balance Of Year 2003	Future Years		
BC Partners - acq advisory of BertelsmannSpringer (Chess) / Chess ** (D024783)	0	-	1,000	-	5,000	-	-	-	5,000	-
Boosey & Hawkes - divestiture advisory/defence & refinancing / Bronze (D016359)	50	-	-	-	-	-	-	-	1,000	500
BusinessWire - general advisory (D005685)	25	-	-	-	-	-	-	-	4,208	1,052
Deutsche Telekom - Sale options for 16% stake in SES (D011449)	0	-	-	-	-	-	-	-	6,000	-
Digiturk - sell-side advisory (D025150)	25	-	-	-	-	-	-	-	3,000	750
Digiturk - sell-side advisory (D025150)	100	-	-	-	-	-	-	-	100	100
Electronic Arts - general advisory (UE Games) (D055987)	0	-	-	-	-	-	-	-	5,611	-
Microsoft - acq of Vivendi Universal Games (D030452)	0	-	-	-	-	-	-	-	5,611	-
Pearson - acq advisory for AOL Time Warner Book Group (D030361)	0	-	-	-	-	-	-	-	374	-
Pearson plc - strategic advisory re interactive Data Corp. (D0025865)	0	-	-	-	-	-	-	-	4,208	-
ProSieben - strategic divestiture advisory - Project Phoenix / Phoenix (D023912)	25	-	-	-	-	-	-	-	5,000	1,250
Taylor & Francis - pot acq of Blackwell STM publishing subs (D012872)	25	-	-	-	-	-	-	-	4,000	1,000
Taylor Nelson Sorès - acq of NFO (Nectar) / Nectar (D030093)	25	-	-	-	-	-	-	-	4,488	1,122
TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	100	1,122	1,000	6,000	4,488	38,111	-	-	1,122	1,122
<b>Total M&amp;A</b>									<b>49,722</b>	<b>6,896</b>
Mediation - Sponsoring Agreement (D021084)	50	-	-	30	-	30	30	30	90	45
<b>Total Other Advisory</b>				<b>30</b>		<b>30</b>	<b>30</b>	<b>30</b>	<b>90</b>	<b>45</b>
<b>Total Advisory</b>				<b>1,122</b>	<b>1,000</b>	<b>5,080</b>	<b>4,488</b>	<b>38,141</b>	<b>30</b>	<b>49,812</b>
Allbritton Communications - acq financing for Fisher Commun (D027037)	0	-	2,244	-	-	6,920	-	-	2,244	-
Carlyle/Welsh - acq fmng for Quest Dex West/Phase II / Phase 2 (D025662)	25	-	-	2,244	-	-	6,920	-	6,820	1,730
<b>Total HYCM</b>				<b>2,244</b>			<b>6,920</b>		<b>9,164</b>	<b>-</b>
<b>Total Loan Syndications</b>							<b>5,611</b>		<b>5,611</b>	<b>1,403</b>
<b>Total Debt Products</b>				<b>2,244</b>		<b>12,530</b>			<b>14,776</b>	<b>3,133</b>
AOL - Time Warner Entertainment - IPO (D026173)	75	-	-	-	-	-	24,546	-	24,546	18,410
AOL Time Warner - CONFIDENTIAL (1H 03) (D030716)	0	-	-	-	-	-	24,546	-	24,546	-
Axel Springer/Kirch - Secondary Offering - Project Annabelle / Annabel (D022480)	0	-	-	-	-	-	15,000	-	15,000	-
BSkyB - GBP 200 million convertible bond (D020296)	25	-	-	-	-	-	2,500	-	2,500	625
Citadel Broadcasting - IPO (D023058)	75	-	-	-	-	-	-	-	2,805	2,104
Salem Communications - secondary offering (3Q 02) (D0044428)	75	-	-	-	-	-	-	-	1,169	877
SES Global - \$700-1 tm IPO - Project Gerard 2 (D013535)	75	-	-	-	-	-	8,000	-	8,000	6,000
Texas Pacific Group - IPO (Hunter) / Hunter (D022792)	0	-	-	-	-	-	10,000	-	10,000	-
<b>Total Equity Underwriting</b>							<b>76,593</b>	<b>-</b>	<b>88,567</b>	<b>28,016</b>
<b>Total Equity</b>							<b>76,593</b>	<b>-</b>	<b>88,567</b>	<b>28,016</b>
Clear Channel Communications - \$3bn refi 3Q 03 (D031143)	50	21,040	-	-	-	-	-	-	21,040	10,520
<b>Total GM DCM JV</b>		<b>21,040</b>							<b>21,040</b>	<b>10,520</b>
<b>Total Legacy Portfolios / Cross Selling / Other</b>				<b>21,040</b>					<b>21,040</b>	<b>10,520</b>
<b>Total Corporate Finance Product</b>				<b>22,162</b>	<b>3,244</b>	<b>81,623</b>	<b>17,019</b>	<b>50,116</b>	<b>30</b>	<b>174,193</b>
										<b>48,608</b>

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DB 000659

FRANCHISE - REVENUE & PIPELINE BY MD & DIR  
 2003-04-09 (Wed)  
 EUROS IN \$00'S  
 Global Media

BANKER	DEAL	PRODUCT	PROB	FRANCHISE FUTURE PIPELINE		2003
				YTD MAR FRANCHISE VALUE	APR FRANCHISE VALUE	
Amling, Jeffrey	Clear Channel Communications - IPO (D023086)	Equity-IPO	75%	-	-	2,805
	Clear Channel Communications - \$3.1bn refi 3Q '03 (D031143)	Bonds-Corporate Investment Grade	50%	-	-	21,040
	DirectTV - bank/HY financing (1Q '03) (D030506)	Bonds-Corporate High Yield	N/A	-	-	-
	DirectTV - bank/HY financing (1Q '03) (D030506)	Senior Bank Debt	N/A	4,912	4,912	-
	EchoStar - acqn advisory and financing (GM - HE) (D014601)	Acquisition Advisory	N/A	6,465	6,465	-
	EchoStar - acqn advisory and financing (GM - HE) (D014601)	Bonds-Corporate High Yield	N/A	1,388	1,388	-
	Sinclair Broadcast Group - HY offering (A2 '02) (D025013)	Senior Bank Debt	N/A	16,408	16,408	-
	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Bonds-Corporate High Yield	N/A	8,829	8,829	-
	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Acquisition Advisory	100%	40	40	-
	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Bonds-Corporate High Yield	N/A	4,830	4,830	-
Austin, Geoffrey	BC Partners - acqn advisory of BertelsmannSpringer (Chess) / Chess ** (D024783)	Senior Bank Debt	N/A	324	324	-
	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Acquisition Advisory	0%	-	-	-
	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Acquisition Advisory	100%	N/A	-	-
	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Bonds-Corporate High Yield	N/A	4,930	4,930	-
	Taylor & Francis - pot acqn of Blackwell STM publishing subs (D012872)	Acquisition Advisory	25%	-	-	-
Carey, Charles	Carlyle/Welsh - acq financing for Qwest Dex West(Phase I) / Phase 2 (D025662)	Bonds-Corporate High Yield	25%	-	-	-
	Carlyle/Welsh - acq financing for Qwest Dex West(Phase I) / Phase 2 (D025662)	Senior Bank Debt	25%	-	-	-
	Clear Channel Communications - IPO (D023053)	Bonds-Corporate High Yield	N/A	-	-	-
	Clear Channel Communications - \$3.8bn refi 3Q '03 (D031143)	Equity-IPO	75%	-	-	-
	MediaVision - Sponsorship Agreement (D027084)	Bonds-Corp. Investment Grade	50%	-	-	-
	MediaVision - Sponsorship Agreement (D027084)	Consultancy Advisory	50%	-	-	-
	RH Donnelly - acq financing for Sprint Yellow Pages (D025434)	Equity-IPO	N/A	-	-	-
	RH Donnelly - acq financing for Sprint Yellow Pages (D025434)	Bonds-Corporate High Yield	N/A	7,487	7,487	-
	RH Donnelly - acq financing for Sprint Yellow Pages (D025434)	Senior Bank Debt	N/A	46	5,011	-
Graves, Daniel B.	Altibition Communications - General Advisory (News Ch 8) (D020865)	Fairness Opinion	N/A	-	-	-
	Altibition Communications - HY Offering (1Q03) (D00214)	Bonds-Corporate High Yield	N/A	-	-	-
	Altibition Communications - acq financing for Fisher Commun (D021737)	Bonds-Corporate High Yield	0%	-	-	-
	Gray Television - HY offering (A2 '02) (D025844)	Equity-Secondary	N/A	33	33	-
	Salem Communications - secondary offering (A2 '02) (D024428)	Equity-Secondary	N/A	70	70	-
	Tribune Co - general advisory (radio assets) (D002234)	Divestiture Advisory	N/A	433	433	-
Lovagrove, Stephen	Axel Springer/Kirch - Secondary Offering - Project Annabelle / Annabel (D022480)	Equity-Secondary	0%	-	-	-
	BC Partners - acqn advisory of BertelsmannSpringer (Chess) / Chess ** (D024783)	Acquisition Advisory	0%	-	-	-
	BSkyB - GBP 200 million convertible bond (D022916)	Equity-Convertible Bonds	25%	-	-	-
	BSkyB - GBP 250 million revolving credit facility for refinancing (D025788)	Senior Bank Debt	N/A	797	797	-
	Bosey & Hawkes - divestiture advisory/defence & refinancing (D015359)	Divestiture Advisory	50%	-	-	-
	Deutsche Telekom - Sale options for 16% stake in SES (D011446)	Divestiture Advisory	0%	-	-	-
	Digikart - sell-side advisory (D025150)	Divestiture Advisory	100%	-	-	-
	Electronic Arts - general advisory (UE Games) (D025937)	Divestiture Advisory	25%	-	-	-
	Microsoft - acqn of Vivendi Universal Games (D030452)	Acquisition Advisory	0%	-	-	-
	Pearson - acqn advisory for AOL Time Warner Book Group (D030311)	Acquisition Advisory	0%	-	-	-
	Persson plc - strategic advisory re interactive Data Corp (D025865)	Acquisition Advisory	0%	-	-	-
	Pricewater - strategic divestiture advisory - Project Phoenix / Phoenix (D023912)	Defense Advisory	25%	-	-	-
	SES Global - €700-1.1bn IPO - Project Gerard2 / Gerard2 (D013535)	Equity-IPO	75%	-	-	-
	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Acquisition Advisory	100%	N/A	-	-
	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Bonds-Corporate High Yield	N/A	4,830	4,830	-
	Taylor & Francis - pot acqn of Blackwell STM publishing subs (D012872)	Senior Bank Debt	N/A	324	324	-
	Taylor & Francis - pot acqn of Blackwell STM publishing subs (D012872)	Acquisition Advisory	25%	-	-	-
Macinniss, Bruce	Digiturk - sell-side advisory (D025150)	Divestiture Advisory	100%	-	-	-

100% (as of Apr 9) x/s  
 Global Media

FRANCHISE - REVENUE & PIPELINE BY MD & DIR									
		2003-04-05 (Wed)		EUROS in 000's					
								Global Media	
BANKER	DEAL	PRODUCT	PROB	YTD MAR	FRANCHISE	APR	FRANCHISE	FRANCHISE	FUTURE
	Digiflark - sell-side advisory (D025150)	Divestiture Advisory	25%	-	FRANCHISE VALUE	FRANCHISE VALUE	FRANCHISE PIPELINE	FRANCHISE PIPELINE	
	ProSieben - strategic divestiture advisory - Project Phoenix / Phoenix (D023912)	Divestiture Advisory	25%	-	-	-	-	-	
	StoryFirst - valuation of Russian assets (D025060)	Valuation	N/A	-	-	-	-	-	
	Taylor Nelson Sofres - acq of NFO (Nectar) / Nectar (D030083)	Acquisition Advisory	25%	-	-	-	-	-	
	Texas Pacific Group - IPO (Hunter) / Hunter (D022792)	Equity-IPO	0%	-	-	-	-	-	
Morris, J L Malcolm	AOL - Time Warner Entertainment - IPO (D026173)	Equity-IPO	75%	-	-	-	-	-	24,546
	AOL - Time Warner - CONFIDENTIAL (1Q '03) (D030116)	Block Trade	0%	-	-	-	-	-	24,546
Paul, Gregory R.	Acme Communications - General advisory (D006358)	Divestiture Advisory	N/A	344	923	-	-	-	
	Acme Communications - General advisory (D006358)	Senior Bank Debt	N/A	-	232	-	-	-	
	Acme Communications - General advisory (D006358)	Divestiture Advisory	0%	-	-	-	-	-	
	Acme Communications - General advisory (D006358)	Acquisition Advisory	25%	-	-	-	-	-	
	Acme Communications - General advisory (D006358)	Equity-Convertible Bonds	N/A	-	-	-	-	-	
	Acme Communications - General advisory (D006358)	Equity-Secondary Bonds	N/A	-	-	-	-	-	
Thurn-Hohenstein, Christian	Deutsche Telekom - Sale options for 15% stake in SES (D011449)	Divestiture Advisory	0%	-	-	-	-	-	
	Taylor & Francis - acq of Blackwell STM publishing subs (D012472)	Acquisition Advisory	25%	-	-	-	-	-	
	Vivendi Universal - mandatory convertible bond (D026623)	Equity-Convertible Bonds	N/A	118	119	-	-	-	
	Vivendi Universal - mandatory convertible bond (D026523)	Equity-Secondary Bonds	N/A	-	190	-	-	-	
Tiffi, Dyan	BusinessWire - general advisory (D005685)	Divestiture Advisory	25%	-	-	-	-	-	
Yung, Sun J.	Comcast Corp - (G offering) (1Q '03) (D026353)	Bonds-Corp. Investment Grade	N/A	70	207	-	-	-	

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FRANCHISE - REVENUE & PIPELINE SUMMARY									
AS OF Q3A/P/E 2003									
EUROS IN 000'S									
NA MEDIA (1)									
PRODUCT	Mar Franchise Revenue	YTD(Mar) Franchise Revenue	Prior YTD Franchise Revenue	8/W/PRIOR YTD Franchise Revenue	% Change Year Over Year	Agr Franchise Revenue	Bal Of Current Year Pipeline	2003 Full Year Forecast	B/(W) 2002 Full Year Actual
NBA	344	1,347	16,307	(12,960)	-75%	-	5,310	2,174	5,521
Other Advisory	344	1,347	16,307	(12,960)	-76%	-	6,310	2,304	6,681
Total Advisory	344	1,347	16,307	(12,960)	-76%	-	6,310	2,304	6,681
ABL Origination	52	28,823	10,084	19,029	196%	-	9,164	1,730	16,730
HYCM	6,335	20,860	5,727	15,134	264%	-	5,811	1,403	13,832
Loan Syndications	-	-	-	-	-	-	-	-	-
Project Finance	-	-	-	-	-	-	-	-	-
Leveraged Portfolios Revenue	-	-	-	-	-	-	-	-	-
Real Estate Investment Banking	-	-	-	-	-	-	-	-	-
Total Debt Products	6,388	50,783	15,821	34,962	221%	-	14,776	3,133	53,916
Equity Underwriting	(2)	40	3,907	(3,868)	-80%	-	53,087	21,391	21,431
Private Placement/Equity	(2)	(5)	(1)	(5)	411%	-	(5)	(6)	806
Structured Equity Transactions Group	-	-	-	-	-	-	-	-	-
Total Equity	35	3,906	(3,871)	-95%	-	-	53,087	21,391	21,425
Capital Benefits / Treasury Allocation	-	-	-	-	-	-	-	-	-
Other Global Markets	-	292	1,127	(835)	-74%	-	21,040	10,520	10,812
CM DCM IV	-	-	-	-	-	-	-	-	-
Legacy PF / Telecom / LA Portfolio - NMI	-	(140)	(362)	222	81%	-	-	(140)	(140)
Principal Investing / PE Exceptions / Other	70	162	765	(613)	-80%	-	21,040	10,520	10,672
Total Legacy Portfolios / Cross Setting / Other	7,390	54,317	36,799	17,518	48%	-	34,272	37,287	91,594
Total Corporate Finance Products	7,390	54,317	36,799	17,518	48%	-	34,272	37,287	91,594

Notes:

1) Deals are included within the group on the basis of senior banker involvement for booked deals and pipeline deals

FRANCHISE - REVENUE BY DEAL  
AS OF: 05-APR-2003  
EUROS IN 000's  
NA MEDIA

PRODUCT	DEAL	Franchise Revenue Mar	Franchise Revenue YTD(Mar)	Other Coverage Groups*	
				Franchise Revenue Apr	Franchise Revenue Apr
Acme Communications - general advisory (D006350)		344	923	-	None
Allbritton Communications - general advisory (News Ch 9) (D020886)		-	802	-	NA Lev Fin
EchoStar - acq advisory and financing (SM - HE) (D014601)		-	1,389	-	NA FIN SPO, NA Lev Fin
Tribune Co - general advisory (radio assets) (D002234)		-	433	-	None
<b>Total M&amp;A</b>		<b>344</b>	<b>3,347</b>		
<b>Total Advisory</b>		<b>344</b>	<b>3,347</b>		
Allbritton Communications - HY Offering (1Q03) (D030214)		-	1,472	-	NA Lev Fin
Carlisle/Welch - acq Incp for Quwest Dex East (Phase 1) / Phase 1 (D023503)		-	(130)	-	NA FIN SPO, NA Lev Fin
DirectTV - bank/HY financing (1Q 03) (D030500)		-	4,612	-	NA Lev Fin
EchoStar - acq advisory and financing (SM - HE) (D014601)		-	18,408	-	NA FIN SPO, NA Lev Fin
Gray Television - HY offering (4Q 02) (D025584)		33	33	-	NA Lev Fin
RH Donnelly - acq financing for Sprint Yellow Pages (D025434)		78	7,487	-	NA Lev Fin
Sinclair Broadcast Group - HY offering (4Q 02) (D028013)		(58)	40	-	None
<b>Total HYCM</b>		<b>52</b>	<b>29,923</b>		
DirectTV - bank/HY financing (1Q 03) (D030500)		6,465	6,465	-	NA Lev Fin
EchoStar - acq advisory and financing (SM - HE) (D014601)		-	8,829	-	NA FIN SPO, NA Lev Fin
Lin TV - bank financing (1Q 03) (D030155)		-	232	-	NA FIN SPO
RH Donnelly - acq financing for Sprint Yellow Pages (D025434)		46	6,011	-	NA Lev Fin
TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)		324	324	-	EUR MEDIA, EUR SPON, EURLEVFIN, NA CON, NA FIN SPO, NA Lev Fin
<b>Total Loan Syndications</b>		<b>6,836</b>	<b>20,860</b>		
<b>Total Debt Products</b>		<b>6,888</b>	<b>50,783</b>		
Gray Television - bank/leverage financing (4Q 02) (D022657)		-	70	-	NA Lev Fin
MediaNation - Sponsoring Agreement (D027064)		-	(30)	-	ASIA SPON, CHINA
<b>Total Equity Underwriting</b>			<b>40</b>		
Village Mum (M1575)		(2)	(6)	-	None
<b>Total Private Placement-Equity</b>		<b>(2)</b>	<b>(6)</b>		
<b>Total Equity</b>		<b>(2)</b>	<b>35</b>		
Clear Channel - IG Bond (M5002)		-	86	-	None
Comcast Corp - IG offering (1Q 03) (D026353)		70	207	-	None
<b>Total GM DCM JV</b>		<b>70</b>	<b>292</b>		
AOL Time Warner - Strategic Lending Contract (M4545)		-	(32)	-	None
Infinity Broadcasting - Strategic Lending Contract (M2221)		-	(106)	-	None
<b>Total Principal Investing / PE Exceptions / Other</b>			<b>(140)</b>		
<b>Total Legacy Portfolios / Cross Selling / Other</b>		<b>70</b>	<b>152</b>		
<b>Total Corporate Finance Product</b>		<b>7,300</b>	<b>54,317</b>		

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FRANCHISE - PIPELINE BY DEAL  
AS OF 18 APR 2003  
EUROS in '000s  
NA MEDIA

PRODUCT	DEAL	Franchise Value						Franchise Revenue Total	Probability Weighted Pipeline
		PROBABILITY	Apr	May	Jun	Jul	Balance Of Year 2003		
BusinessWire - general advisory (D005985)	25	-	-	-	-	-	4,208	-	4,208
TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	100	1,122	-	-	-	-	4,208	-	1,122
<b>Total M&amp;A</b>		<b>1,122</b>					<b>4,208</b>		<b>5,330</b>
Mediation - Sponsoring Agreement (D027984)	50	-	-	-	30	-	30	30	90
<b>Total Other Advisory</b>					<b>30</b>		<b>30</b>	<b>30</b>	<b>90</b>
<b>Total Advisory</b>		<b>1,122</b>			<b>30</b>		<b>4,238</b>	<b>30</b>	<b>5,420</b>
Allbritton Communications - acq financing for Fisher Commun (D027037)	0	-	2,244	-	-	-	-	2,244	-
Carlyle/Welsh - acq financing for Qwest/Dex West(Phase I) / Phase 2 (D025662)	25	-	2,244	-	6,920	-	-	6,920	1,730
<b>Total NYCM</b>			<b>2,244</b>		<b>6,920</b>			<b>9,164</b>	<b>1,730</b>
Carlyle/Welsh - acq financing for Qwest/Dex West(Phase I) / Phase 2 (D025662)	25	-	-	-	5,611	-	-	5,611	1,403
<b>Total Loan Syndications</b>					<b>5,611</b>			<b>5,611</b>	<b>1,403</b>
<b>Total Debt Products</b>			<b>2,244</b>		<b>12,530</b>			<b>14,776</b>	<b>3,133</b>
ACI - Time Warner Entertainment - IPO (D026173)	75	-	-	24,546	-	-	-	24,546	18,410
ACI Time Warner, COnFIDENTIAL (1-H 03) (D030716)	0	-	-	24,546	-	-	-	24,546	-
Chidell Broadcasting - IPO (D023066)	75	-	-	-	-	2,805	-	2,805	2,104
Salem Communications - secondary offering (3Q 02) (D024428)	75	-	-	-	1,169	-	1,169	1,169	877
<b>Total Equity Underwriting</b>				<b>49,083</b>		<b>3,974</b>		<b>63,067</b>	<b>21,391</b>
<b>Total Equity</b>					<b>49,083</b>		<b>3,974</b>		<b>63,067</b>
Clear Channel Communications - \$3bn refi 3Q 03 (D031143)	50	21,040	-	-	-	-	-	53,057	<b>21,391</b>
<b>Total GM DCM JV</b>		<b>21,040</b>						<b>21,040</b>	<b>10,520</b>
<b>Total Legacy Portfolios / Cross Selling / Other</b>			<b>21,040</b>					<b>21,040</b>	<b>10,520</b>
<b>Total Corporate Finance Product</b>			<b>22,162</b>	<b>2,244</b>	<b>49,123</b>	<b>12,630</b>	<b>3,212</b>	<b>30</b>	<b>94,302</b>
									<b>37,282</b>

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FRANCHISE REVENUE & PIPELINE BY MID & DIR									
2003-04-09 (Wed) EUROS in '000's									
NA Media									
			PRODUCT		MAR FRANCHISE VALUE	YTD MAR FRANCHISE VALUE	APR FRANCHISE VALUE	2003 FRANCHISE PIPELINE	FRANCHISE FUTURE PIPELINE
			Equity-IPO		PROB			2,805	21,040
BANKER	Amling, Jeffrey	DEAL	Bonds-Corp. Investment Grade	50%	75%				
		Citadel Broadcasting - IPO (D023066)	Bonds-Corp. Investment Grade	N/A		4,612			
		Clear Channel Communications - \$3bn refi 3Q '03 (D031143)	Bonds-Corp. High Yield	N/A		6,465			
		DirectTV - bank/HY financing (1Q '03) (D020500)	Senior Bank Debt	N/A		1,389			
		DirectTV - bank/HY financing ('Q '03) (D030500)	Acquisition Advisory	N/A		16,408			
		EchoStar - acqn advisory and financing (GM - HE) (D014601)	Bonds-Corporate High Yield	N/A		8,829			
		EchoStar - acqn advisory and financing (GM - HE) (D014801)	Senior Bank Debt	N/A		40			
		Sinclair Broadcast Group - acqn advisory and financing (GM - HE) (D014801)	Bonds-Corporate High Yield	N/A		4,630			
		TH Lee/Bairn/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Acquisition Advisory	100%					
		TH Lee/Bairn/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Bonds-Corporate High Yield	N/A					
		TH Lee/Bairn/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Senior Bank Debt	N/A		324			
CAREY, Charles		Carey/Welsh - acq financing for Qwest Dex West (Phase II) / Phase 2 (D025682)	Bonds-Corporate High Yield	25%				6,920	
		Carey/Welsh - acq financing for Qwest Dex West (Phase II) / Phase 2 (D025682)	Senior Bank Debt	25%				5,611	
		Citadel Broadcasting - IPO (D023066)	Bonds-Corporate High Yield	N/A		(130)			
		Clear Channel Communications - \$3bn refi 3Q '03 (D031143)	Equity-IPO	75%				2,805	
		Mediation - Sponsoring Agreement (D027084)	Bonds-Corp. Investment Grade	50%				21,040	
		RH Donnelley - acq financing for Sprint Yellow Pages (D025434)	Consultancy Advisory	50%				30	
		RH Donnelley - acq financing for Sprint Yellow Pages (D025434)	Equity-IPO	N/A				60	
		Arbitron Communications - General Advisory (News Cr 8) (D020698)	Bonds-Corporate High Yield	N/A					
		Arbitron Communications - HY Offering (1Q03) (D030214)	Bonds-Corporate High Yield	N/A					
		Arbitron Communications - acq financing for Fisher Commun (D027037)	Bonds-Corporate High Yield	0%					
Graves, Daniel B.		Gray Television - HY offering (4Q '02) (D025884)	Equity-Secondary	N/A					
		Salem Communications - bank/equity financing (4Q '02) (D022867)	Equity-Secondary	75%					
		Tribune Co - secondary offering (3Q '02) (D024428)	Divestiture Advisory	N/A					
		AOL - Time Warner Entertainment - IPO (D026173)	Equity-IPO	75%				24,546	
		AOL Time Warner - CONFIDENTIAL (1H '03) (D030716)	Block Trade	0%				24,546	
		Acme Communications - general advisory (D006356)	Divestiture Advisory	N/A					
		Lin TV - bank financing ('Q '03) (D030558)	Senior Bank Debt	N/A					
		BusinessWire - general advisory (D005685)	Divestiture Advisory	25%				4,208	
		Comcast Corp - G offering ('Q '03) (D026353)	Bonds-Corp. Investment Grade	N/A		207			
		Yung, Sun J.							

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